



Discount
Pricing Agreement

**Northeast Ohio Regional
Library Systems**

NEO\$avings Discount Program
2017

Catalog Discount Code #C96017



YOUR CONTRACT TERMS

Demco is pleased to offer you discounts for 2017! Please use discount code C96017 on all your orders.

Your discounts are based on prices listed on our website at demco.com and will remain the same throughout the terms of this agreement.

<p>DISCOUNT</p> 	<p>\$75 minimum order (after discount) required for contract terms to apply</p> <p>Total orders in a year over \$150,000.00 discounts will increase to the following:</p> <ul style="list-style-type: none"> • 18% on library, office and technology Supplies (consumables) • 10% on Learning Materials • 10% on Furniture and Equipment (non-consumable) <p>Total orders in a year over \$100,000 discounts will increase to the following:</p> <ul style="list-style-type: none"> • 17% on library, office and technology Supplies (consumables) • 10% on Learning Materials • 10% on Furniture and Equipment (non-consumable) <p>Total orders in a year over \$50,000 discounts will increase to the following:</p> <ul style="list-style-type: none"> • 16% on library, office and technology Supplies (consumables) • 7% on Learning Materials • 7% on Furniture and Equipment (non-consumable) <p>Total orders in a year under \$50,000 receive the following discounts:</p> <ul style="list-style-type: none"> • 15% on library, office and technology Supplies (consumables) • 7% on Learning Materials • 7% on Furniture and Equipment (non-consumable)
<p>SHIPPING</p> 	<ul style="list-style-type: none"> • Standard Shipping & Processing fees apply to stock orders under \$75. Stock orders over \$75 (after discount) qualify for one flat rate of \$5.00 Shipping & Processing. • Shipping & Processing will be prepaid and added to all drop ship orders, such as furniture and equipment. Demco provides good-faith shipping estimates on all orders. • Express parcel shipping is not included.
<p>EXCLUSIONS</p> 	<ul style="list-style-type: none"> • Security products • Periodicals and subscription products • Licensed Products including but not limited to: Dr. Seuss™, Garfield, Eric Carle™, Arthur® and Clifford
<p>EXPIRES</p>	<p>12/31/17</p>

*For large quantity orders, or purchases over \$1,500, please contact the Demco Bid Team toll free 800.462.8709 or email quote@demco.com. You may be eligible for special bid pricing.

Discounts under this agreement cannot be used with bids, sale catalogs or other promotions. In the event a sale price is lower than your discounted price, you will be given the best price.

Thank you for your consideration. On behalf of Demco, we look forward to exceeding your expectations!

Kristopher L Snow
Lead Contract Administrator

Phone: 888.211.3072
Fax: 888.320.0288
Email: contracts@demco.com

HOW TO PLACE AN ORDER

Web: demco.com
Phone: 800.356.1200
Email: order@demco.com
Fax: 800.245.1329



DELIVERY

In stock items are delivered within 7–10 working days after receipt of order. Furniture and equipment may take 4–6 weeks to arrive, depending on vendor lead times.

PAYMENT TERMS

Net 30 days

REMITTANCE ADDRESS

billing@demco.com
Demco
P.O. Box 8048
Madison, WI 53708-8048

MAILING ADDRESS

Demco
4810 Forest Run Rd
P.O. Box 7488
Madison, WI 53707-7488

RETURNS & EXCHANGES

You may return or exchange a qualifying item* within 6 months of your invoice date. **Furniture, special orders, custom products and international orders cannot be returned or exchanged unless you receive them damaged or defective.** Anything that has been engraved or imprinted is not returnable.

Not sure if an item qualifies for a return or exchange? A Demco Customer Service representative can help you. Call **800.962.4463** or email custserv@demco.com.

Note: Terms and conditions may change at any time.